Mamava celebrates and supports the 21st-century mama on the go with freestanding lactation pods, a mobile app, and a engaged digital community. Mamava is a brand committed to playful disruption, great design, human connection, and driving social change.
Mamava is pumped about the opportunity to expand our partnership with University of Arizona to bring our lactation pods to more Arizona campuses.

Mamava would like to empower University of Arizona to support breastfeeding mothers with best-in-class lactation suites and help communicate the story that University of Arizona comprehensively supports nursing mothers and their families.

**Mamava’s freestanding lactation suites:**

- Are clean, private spaces designed to meet the physiological and emotional needs of breastfeeding mothers.
- Help on-the-go moms meet their breastfeeding goals by reducing barriers to pumping and nursing.
- Make legal compliance easy with a dedicated, locking space that is not a bathroom.
- Deliver in 4 to 6 weeks and are installed in a few hours by 1 to 2 people (installation available).
- Enable one-touch entry with the Mamava app so you don’t need to manage access.
- Are supported by a superior customer care team. Maintenance and service plans available.

**Providing a lactation accommodation is the law. A best-in-class lactation space communicates your support.**

More than 3/4 of public school teachers are female—and nearly 1/2 are under age 40.¹

Over 1/3 of the teachers who leave the profession do so for personal reasons, including childcare.²

One in five college students today are parents and more than 2.6 million students are also mothers.³

Sources: 1. NCES, 2014; 2. NCES, 2014; 3. Institute for Women’s Policy Research, 2019
Meet Our Family of Products

For employees or guests with their baby or breast pump.

Mamava Original
Best for spacious workplaces or small venues

26 square ft
7'3” x 3'7” x 7'3”

PRICE $14,000

Mamava ADA
Best for public venues. Wheelchair accessible.

9'5” x 5'4” x 7'3”

PRICE $20,500

For employees using a breast pump.

Mamava Solo
Best for mom with her pump in workplaces

14.5 square ft
5' x 2'10” x 7'3”

PRICE $9,995

Mamava Original and ADA customizations

<table>
<thead>
<tr>
<th>Customization</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Built-to-Order graphics</td>
<td>$2,500</td>
</tr>
<tr>
<td>Custom graphics</td>
<td>$5,000</td>
</tr>
<tr>
<td>Enhanced privacy ceiling</td>
<td>$250</td>
</tr>
<tr>
<td>Refrigerator-ready model</td>
<td>$500</td>
</tr>
</tbody>
</table>

Medela Symphony Breast Pump

PRICE $1,450

Double breast-shield kits
PRICE $160 (includes 6 units)
Stock

+$0

What's included:

No customizations

6 exterior design options

Interior Dreamscape graphics

- Dreamscape
- Breastfeeding Symbol
- Hello
- Stars
- Smile
- Watercolor
Built-to-Order
+$2,500

What’s included:
52 exterior mix/match design options
(26 side panels, 2 front finishes)
Your logo on the door (optional)
Interior Dreamscape graphics

Use your logo on the door.
Choose your front panel finish.

Choose your side panel design.
Custom

+$5,000

What’s included:
Customizable exterior/interior design
Designed by Mamava
How many pods do you need?

The National Institute of Health (NIH) recommends 6 lactation spaces for every 1000 female employees—and higher proportion for smaller companies (1 for 100 employees; 2 for 250 employees).

These numbers often aren’t sufficient. Also consider:

“Rush hours”
Many moms are on the same feeding/pumping schedule based on a baby’s need to feed every 4 hours. The average pumping or nursing session lasts 10-20 minutes.

Size/set-up of your facility
Having to walk more than a few minutes to use a lactation space can be stressful for mothers and reduce overall working time.
Based on the information you’ve shared, Mamava recommends the following products and services.

<table>
<thead>
<tr>
<th>Products</th>
<th>UNIT PRICE</th>
<th>QUANTITY</th>
<th>COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Solo</td>
<td>$9,995</td>
<td>1</td>
<td>$9,995</td>
</tr>
<tr>
<td>Original</td>
<td>$14,000</td>
<td>1</td>
<td>$14,000</td>
</tr>
<tr>
<td>ADA</td>
<td>$20,500</td>
<td>1</td>
<td>$20,500</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Shipping + Install</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>FOB Springfield, VT to AZ per Solo</td>
<td>$1,100</td>
<td>1</td>
<td>$1,100</td>
</tr>
<tr>
<td>FOB Springfield, VT to AZ per Original</td>
<td>$1,800</td>
<td>1</td>
<td>$1,800</td>
</tr>
<tr>
<td>FOB Springfield, VT to AZ per ADA</td>
<td>$2,700</td>
<td>1</td>
<td>$2,700</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Optional Additional Services</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Optional Installation for Solo</td>
<td>$1,500</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Optional Installation for Original</td>
<td>$2,200</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Optional Installation for ADA</td>
<td>$2,500</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Roof Pan for Original + ADA (70% opening NFPA 13)</td>
<td>$500</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Single Bench Original + ADA (fridge cutout)</td>
<td>$500</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Built-to-Order graphics - Original/ADA</td>
<td>$2,500</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Custom graphics - Original/ADA</td>
<td>$5,000</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Annual Service Plan - Solo</td>
<td>$1,700</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Annual Service Plan - Original/ADA</td>
<td>$3,000</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Enhanced privacy ceiling</td>
<td>$250</td>
<td>0</td>
<td>$0</td>
</tr>
<tr>
<td>Hand Sanitizer Bundles</td>
<td>$50</td>
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<td>$0</td>
</tr>
<tr>
<td>Sanitizer Wipes Bundles</td>
<td>$310</td>
<td>0</td>
<td>$0</td>
</tr>
</tbody>
</table>

*This reflects estimated pricing.

To place an order, please contact us for a formal sales order for you to sign and complete. Mamava requires a 50% deposit upon receipt of the signed sales order and PO. Product pricing and shipping costs are subject to change.
Mamava is inspiring social change. We’re dedicated to transforming the culture of breastfeeding for the millions of mamas who deserve better.

Thank you to all the communities, employers, mamas and papas working to help more women meet their breastfeeding goals. Join the movement. We can’t move our mission forward without you.

“These Mamava pods were this beacon of hope during this year of breastfeeding. Thank you. Because they saved me so many times.”
—Dylan Dreyer, on the TODAY Show